Franchise Module

1) Startup Franchise:

It is mutually agreed that VYAPAR SEVA KENDRA.. & Startup Franchise Partner, will work together on below terms and condition.

Startup Franchise Partner Role:-

- To generate leads and Visit clients End to End closer for Taxation & Financial Services.
- To follow the Government Rules at every specific location as per policies
- To visit on every location where we can provide supports
- To appoint Independent Partner under your Network with company approval

Company Role:-

- To provide complete Service, Systems and administrative training
- To Provide Marketing Material like, 1 Hoarding Banner, 1 Standy Banner,.
- Franchise Login & Dedicated Account Manager.
- Provide Complete Training.

Participation: -

VYAPAR SEVA KENDRA. will allow the partner to visit the HO office on regular basis to attend sales and marketing training and also any service update knowledge.

All partners will attend all the function and exhibition which will be organized by **VYAPAR SEVA KENDRA**.

Franchise Partner Zone

Franchise Partner is allotted with a single Postal code location, it's a Monopoly Franchise where as No target Pressure or No Suspension terms is applicable until if Franchise Partner doesn't do any offenses against company or with Clients or any Independent Partner.

Franchise Partner has rights to appoint unlimited Agents or Independent Partner under his network with his own terms which does not contradict Vyapar Seva Kendra Terms and conditions.

Franchise Partner will have the rights to transfer the franchise to any 3rd party with written consent and NOC from the VYAPAR SEVA KENDRA. No Transfer fees or deposit is payable to VYAPAR SEVA KENDRA towards the Transfer by Franchise Partner or by the Third party who is assigned with the rights of the Franchise Partner.

Franchise Partner will give intimation of transfer to VYAPAR SEVA KENDRA, for updating record to continue and replace the Third Party in place of the Franchise Partner. VYAPAR SEVA KENDRA will issue letter of appointed to the Third party entitling the Third party to all benefits towards direct and direct sale mentioned in Annexure -I, towards Commission Structure as mentioned for Direct and Indirect Direct Sales Business income.

Terms & Condition

Franchise Partner will have to take permission from **VYAPAR SEVA KENDRA** for all the type of digital/online or any other medium of Marketing before doing at own.

Franchise Partner does not have right to open center out of his/her jurisdictions.

If VYAPAR SEVA KENDRA found Franchise Partner doing Similar business with any other Financial Company VYAPAR SEVA KENDRA can terminate Franchise Partner with immediate effect and can appoint NEW Franchise Partner on that specific Zone

If In any circumstances dispute raised by Franchise Partner towards **VYAPAR SEVA KENDRA** the same shall be discussed and process with Mutual Understanding or with legal condition.

Once the dispute raised Franchise Partner shall not interact with any Franchise Partner and if found spreading offense with **VYAPAR SEVA KENDRA** business partners company will have the rights to penalized and can file legal too.

VYAPAR SEVA KENDRA management can anytime change and modify terms and conditions with franchise partners and also have the right to change the commission percentage and rate of services that are mentioned on the service and commission list.

Franchise Partner Cost:

In view of the present agreement "Franchise Partner" will have to deposit the sum of Rs. 15,000/- Excluding Taxes (One time only) as a "Franchise PARTNER (NON REFUNDABLE) Franchise Cost.

Bonus Incentives Policies: -

If **Franchise partner** achieves Rs. 2,00,000 Direct Service Sales, between 12th months from the date of Registration of Franchise, the franchise fees will be refunded as bonus incentives.

Note-

If **Franchise partner**, the **Franchise** partner, does not achieve Rs. 2,00,000 Direct Service Sales, between 12th months from the date of Registration of Franchise, No Bonus incentives will be given, **however his Franchise partnership will stand active and he will get all commission as**

per Service and Commission rate table towards Commission Structure as mentioned for Direct and Indirect Direct Sales Business income.

Partial payment of franchise fees is non-refundable and

The bonus incentive policy is not applicable for partial payments until the complete franchise payment is received.

This agreement is valid for a period of 5 years and Franchise partnership will be renewed without any Security Deposit or renewal Fees payable to VYAPAR SEVA KENDRA.

JURISDICTION:

It is mutually agreed between "COMPANY" and the "Franchise Partner" that any dispute or claim arising under this Agreement shall be subject to the exclusive jurisdiction of the courts at Mumbai.

Acceptance of Appointment

2) Master Franchise:

It is mutually agreed that VYAPAR SEVA KENDRA.. & Master Franchise Partner, will work together on below terms and condition.

Franchise Partner Role:-

- To generate leads and Visit clients End to End closer for Taxation & Financial Services.
- To follow the Government Rules at every specific location as per policies
- To visit on every location where we can provide supports
- To appoint Independent Partner under your Network with company approval

Company Role:-

- To provide complete Service, Systems and administrative training
- To Provide Marketing Material like, 1 Hoarding Banner, 1 Standy Banner, 100 Visiting Card.
- Franchise Login & Dedicated Account Manager.

Participation: -

VYAPAR SEVA KENDRA. will allow the partner to visit the HO office on regular basis to attend sales and marketing training and also any service update knowledge.

All partners will attend all the function and exhibition which will be organized by **VYAPAR SEVA KENDRA.**

Franchise Partner Zone

Franchise Partner is allotted with a single Postal code location, it's a Monopoly Franchise where as No target Pressure or No Suspension terms is applicable until if Franchise Partner doesn't do any offenses against company or with Clients or any Independent Partner.

Franchise Partner has rights to appoint unlimited Agents or Independent Partner under his network with his own terms.

Franchise Partner will have the rights to transfer the franchise to any 3rd party with written consent and NOC from the VYAPAR SEVA KENDRA. No Transfer fees or deposit is payable to VYAPAR SEVA KENDRA towards the Transfer by Franchise Partner or by the Third party who is assigned with the rights of the Franchise Partner.

Franchise Partner will give intimation of transfer to VYAPAR SEVA KENDRA, for updating record to continue and replace the Third Party in place of the Franchise Partner. VYAPAR SEVA KENDRA will issue letter of appointed to the Third party entitling the Third party to all benefits towards direct and direct sale mentioned in Annexure -I, towards Commission Structure as mentioned for Direct and Indirect Direct Sales Business income.

Terms & Condition

Franchise Partner will have to take permission from **VYAPAR SEVA KENDRA** for all the type of digital/online or any other medium of Marketing before doing at own.

Franchise Partner does not have right to open center out of his/her jurisdictions

If VYAPAR SEVA KENDRA found Franchise Partner doing Similar business with any other Financial Company VYAPAR SEVA KENDRA can terminate Franchise Partner with immediate effect and can appoint NEW Franchise Partner on that specific Zone

If In any circumstances dispute raised by Franchise Partner towards **VYAPAR SEVA KENDRA** the same shall be discussed and process with Mutual Understanding or with legal condition.

Once the dispute raised Franchise Partner shall not interact with any Franchise Partner and if found spreading offense with **VYAPAR SEVA KENDRA** business partners company will have the rights to penalized and can file legal too.

VYAPAR SEVA KENDRA management can anytime change and modify terms and conditions with franchise partners and also have the right to change the commission percentage and rate of services that are mentioned on the service and commission list.

Franchise Partner Cost:

In view of the present agreement "Franchise Partner" will have to deposit the sum of Rs. 25,000/- Excluding Taxes (One time only) as a "Franchise PARTNER (NON REFUNDABLE) Franchise Cost.

Franchise Partner will get Rs. 25,000/- Wallet Balance Post completion of full payments.

Wallet balance is only utilize for making payments to VYAPAR SEVA KENDRA services fees(not including any other Charges).

Franchise Partner are required to maintain minimum wallet balance of Rs. 15,000 at all the times.

minimum amount of wallet recharge is Rs. 5,000/-

Bonus Incentives Policies: -

If **Franchise partner** achieves Rs. 2,50,000 Direct Service Sales, between 12th months from the date of Registration of Franchise, the franchise fees will be refunded as bonus incentives.

Note-

If Franchise partner, the Franchise partner, does not achieve Rs. 2,50,000 Direct Service Sales, between 12th months from the date of Registration of Franchise, No Bonus incentives will be given, however his Franchise partnership will stand active and he will get all commission as per Service and Commission rate table towards Commission Structure as mentioned for Direct and Indirect Direct Sales Business income.

Partial payment of franchise fees is non-refundable and

The bonus incentive policy is not applicable for partial payments until the complete franchise payment is received.

This agreement is valid for a period of 5 years and Franchise partnership will be renewed without any Security Deposit or renewal Fees payable to VYAPAR SEVA KENDRA.

JURISDICTION:

It is mutually agreed between "COMPANY" and the "Franchise Partner" that any dispute or claim arising under this Agreement shall be subject to the exclusive jurisdiction of the courts at Mumbai.

Acceptance of Appointment

3) District Franchise:

It is mutually agreed that VYAPAR SEVA KENDRA.. & District Franchise Partner, will work together on below terms and condition.

Franchise Partner Role:-

- To generate leads and Visit clients End to End closer for Taxation & Financial Services.
- To Appoint Startup Franchise, Master Franchise in his/her District.
- To follow the Government Rules at every specific location as per policies
- To visit on every location where we can provide supports
- To appoint Independent Partner under your Network with company approval

Company Role:-

- To provide complete Service, Systems and administrative training
- To Provide Marketing Material like, 1 Hoarding Banner, 1 Standy Banner, 500 Visiting Card.
- Franchise Login & Dedicated Account Manager.
- Provide Complete Training

Participation: -

VYAPAR SEVA KENDRA. will allow the partner to visit the HO office on regular basis to attend sales and marketing training and also any service update knowledge.

All partners will attend all the function and exhibition which will be organized by **VYAPAR SEVA KENDRA**.

Franchise Partner Zone

Franchise Partner is allotted with a given District location, it's a Monopoly Franchise where as No target Pressure or No Suspension terms is applicable until if Franchise Partner doesn't do any offenses against company or with Clients or any Startup Franchise, Master Franchise and Independent Partner.

Franchise Partner has rights to appoint unlimited Agents, Startup Franchise, Master Franchise and Independent Partner under his network with his own terms.

Franchise Partner will have the rights to transfer the franchise to any 3rd party with written consent and NOC from the VYAPAR SEVA KENDRA. No Transfer fees or deposit is payable to VYAPAR SEVA KENDRA towards the Transfer by Franchise Partner or by the Third party who is assigned with the rights of the Franchise Partner.

Franchise Partner will give intimation of transfer to VYAPAR SEVA KENDRA, for updating record to continue and replace the Third Party in place of the Franchise Partner. VYAPAR

SEVA KENDRA will issue letter of appointed to the Third party entitling the Third party to all benefits towards direct and direct sale mentioned in Annexure -I, towards Commission Structure as mentioned for Direct and Indirect Direct Sales Business income.

Terms & Condition

Franchise Partner will have to take permission from **VYAPAR SEVA KENDRA** for all the type of digital/online or any other medium of Marketing before doing at own.

Franchise Partner does not have right to open center out of his/her jurisdictions

If VYAPAR SEVA KENDRA found Franchise Partner doing Similar business with any other Financial Company **VYAPAR SEVA KENDRA** can terminate Franchise Partner with immediate effect and can appoint NEW Franchise Partner on that specific Zone

If In any circumstances dispute raised by Franchise Partner towards **VYAPAR SEVA KENDRA** the same shall be discussed and process with Mutual Understanding or with legal condition.

Once the dispute raised Franchise Partner shall not interact with any Franchise Partner and if found spreading offense with **VYAPAR SEVA KENDRA** business partners company will have the rights to penalized and can file legal too.

VYAPAR SEVA KENDRA management can anytime change and modify terms and conditions with franchise partners and also have the right to change the commission percentage and rate of services that are mentioned on the service and commission list.

Franchise Partner Cost:

In view of the present agreement "Franchise Partner" will have to deposit the sum of Rs. 50,000/- Excluding Taxes (One time only) as a "Franchise PARTNER (NON REFUNDABLE) Franchise Cost.

Partial payment of franchise fees is non-refundable and

The bonus incentive policy is not applicable for partial payments until the complete franchise payment is received.

This agreement is valid for a period of 3 years and Franchise partnership will be renewed without any Security Deposit or renewal Fees payable to VYAPAR SEVA KENDRA.

JURISDICTION:

It is mutually agreed between "COMPANY" and the "Franchise Partner" that any dispute or claim arising under this Agreement shall be subject to the exclusive jurisdiction of the courts at Mumbai.

Acceptance of Appointment

4) State Franchise:

It is mutually agreed that VYAPAR SEVA KENDRA.. & State Franchise Partner, will work together on below terms and condition.

Franchise Partner Role:-

- To generate leads and Visit clients End to End closer for Taxation & Financial Services.
- To Appoint Startup Franchise, Master, District Franchise in his/her State.
- To follow the Government Rules at every specific location as per policies
- To visit on every location where we can provide supports
- To appoint Independent Partner under your Network with company approval

Company Role:-

- To provide complete Service, Systems and administrative training
- To Provide Marketing Material like, 1 Hoarding Banner, 1 Standy Banner, 1000 Visiting Card.
- Franchise Login & Dedicated Account Manager.
- Provide Complete Training

Participation: -

VYAPAR SEVA KENDRA. will allow the partner to visit the HO office on regular basis to attend sales and marketing training and also any service update knowledge.

All partners will attend all the function and exhibition which will be organized by **VYAPAR SEVA KENDRA**.

Franchise Partner Zone

Franchise Partner is allotted with a given State location, it's a Monopoly Franchise where as No target Pressure or No Suspension terms is applicable until if Franchise Partner doesn't do any offenses against company or with Clients or any Startup Franchise, Master Franchise and Independent Partner.

Franchise Partner has rights to appoint unlimited Agents, Startup Franchise, Master Franchise, District Franchise and Independent Partner under his network with his own terms.

Franchise Partner will have the rights to transfer the franchise to any 3rd party with written consent and NOC from the VYAPAR SEVA KENDRA. No Transfer fees or deposit is payable to VYAPAR SEVA KENDRA towards the Transfer by Franchise Partner or by the Third party who is assigned with the rights of the Franchise Partner.

Franchise Partner will give intimation of transfer to VYAPAR SEVA KENDRA, for updating record to continue and replace the Third Party in place of the Franchise Partner. VYAPAR

SEVA KENDRA will issue letter of appointed to the Third party entitling the Third party to all benefits towards direct and direct sale mentioned in Annexure -I, towards Commission Structure as mentioned for Direct and Indirect Direct Sales Business income.

Terms & Condition

Franchise Partner will get minimum guaranteed payments of ₹ 50,000 per month from first month of his/her final payments towards franchise fees.

Minimum guarantee payment will be made for first 3 years of his/her appointment as State Franchise Partner.

Franchise Partner will have to take permission from **VYAPAR SEVA KENDRA** for all the type of digital/online or any other medium of Marketing before doing at own.

Franchise Partner does not have right to open center out of his/her jurisdictions

If VYAPAR SEVA KENDRA found Franchise Partner doing Similar business with any other Financial Company **VYAPAR SEVA KENDRA** can terminate Franchise Partner with immediate effect and can appoint NEW Franchise Partner on that specific Zone

If In any circumstances dispute raised by Franchise Partner towards **VYAPAR SEVA KENDRA** the same shall be discussed and process with Mutual Understanding or with legal condition.

Once the dispute raised Franchise Partner shall not interact with any Franchise Partner and if found spreading offense with **VYAPAR SEVA KENDRA** business partners company will have the rights to penalized and can file legal too.

VYAPAR SEVA KENDRA management can anytime change and modify terms and conditions with franchise partners and also have the right to change the commission percentage and rate of services that are mentioned on the service and commission list.

Franchise Partner Cost:

In view of the present agreement "Franchise Partner" will have to deposit the sum of Rs. 20Lakhs/- Excluding Taxes (One time only) as a "Franchise PARTNER (NON REFUNDABLE) Franchise Cost.

Partial payment of franchise fees is non-refundable and

This agreement is valid for a period of 3 years and Franchise partnership will be renewed without any Security Deposit or renewal Fees payable to VYAPAR SEVA KENDRA.

JURISDICTION:

It is mutually agreed between "COMPANY" and the "Franchise Partner" that any dispute or claim arising under this Agreement shall be subject to the exclusive jurisdiction of the courts at Mumbai.

Acceptance of Appointment